

NUTS @ BOLTS

CHALLENGE ACCEPTED!

In today's bulk feed delivery industry, operators truly need a trailer that can do it all. Ledwell accepted a challenge to design and build a trailer that addresses the growing demands for trailer safety, performance, bio-security, technological and capacity, automation. The Ledwell team embraced the challenge and combined a legacy of durable and field-proven trailer designs with new technologies and our typical "can do" attitude. Ledwell is proud to announce that from



these efforts, we can provide feed transportation solutions that meet and exceed the growing needs of our customers.



Introducing our Ledwell SMART Trailer! Taking our renowned Drop Deck Auger Feed Trailer, we incorporated the SMART system upgrade to include a Transducer, Brain, and SMART Valve. Each piece communicates perfectly to the other to provide optimal pressure. Operating at the speed of light, the Transducer tracks the pressure and converts it to an electrical signal that the Brain can read. The Brain takes that signal and produces an output signal to the SMART Valve. Adjusting the flow or handle movement based on what the Brain tells it, the SMART Valve can maintain a fixed pressure. This incredible process takes a fraction of a nanosecond, while achieving maximum flow at any point of unloading.

This onboard computer system monitors and automatically compensates for maximum offloading performance, with a wireless remote without the driver having to leave the cab to unload. Let us build the trailer of the future for you!

THIS In the Community Show Schedule Spotlight

NATURAL DISASTER CLEAN-UP MASTERS

IN THE COMMUNITY

It's always devastating to see, hear, and feel the adverse effects of detrimental weather across the world. When this does happen, the community needs support from each other and others willing to help in a time of need. When all hope seems lost, First Response Team of America is there to begin rebuilding. They work hard to be in place and prepared for where disaster might strike, so that they're ready to act at a moment's notice when it does.

The first step of the process is to begin tracking storms. They monitor the movements of major storm systems and calculate where they have a higher probability to strike. The team positions themselves in that general area and preps for the impending weather. During this process, they're in constant contact with meteorologists so they can provide the proper response, while involving local officials. After the storm, they immediately move in, providing optimal medical and debris clearing support to help get communities and people back on their feet as soon as possible.

It takes a lot to rebuild a community and a special person to dedicate his life to doing so. The First Response Team of America is made up of people like their founder, Tad Agoglia, who are doing wonderful things for communities just like yours. To learn more about their operation, you can follow them on Facebook or visit their website at firstresponseteam.org.





YEARS OF SERVICE



Kenney Cecil Eddie Cokeley Kevin Lansford Mike Thomas



Shannon Crews Wendell Durham Roman Ramos Arturo Rodriguez Jerry Snider Brad Stringer



Rene Antillon Kyle Edwards Ray Estrada Chuck Kift Jr. Jimmy Mayton Everett Stockton



James Beard Michael Bolch **Shannon Bradford** Dennis Cleveland Josh Farmer **Danny Green** Barry Latham **Matt Lolies** Les "Unc" McFlwee Jason Nichols Todd Offield Antonio Olalde Sergio Resendiz Lupe Segura Santiago Simon Jason Vaughan



Mark Van Herpen



Cody Anderson Stoney Baker **Kevin Barnhart Kobey Bocox Detrick Cheatham** Diane Cooper Ron Craig Scott Craig Nick Crawford John Crisp Josh Deaton Flovd Dunn Steve Fisher Julio Garcia Ulisedt Garcia Ignacio Garcia Sanchez **Hunter Garner** Joshua Garton-Walker **Dustvn Green** Christina Guzman Cliff Harvin **Tameion Jones** Jack Kokko

Trevor Kroll Jill Launius Clemente Moya Arturo Moya Sanchez Rigoberto Olvera Christopher Osborne Fernando Pina Kenny Polite Micah Ramage Jeffery Richard Veronica Rosas Andres Rubio Rivera **Enrique Simon** Michael Smith Michael Synder Mark Spriggs Jacob Swint Trent Thomas Stephen Tidwell Carma Wade Danny Warren Robert West Richard Wilson



International Production & Processing Expo

Atlanta, GA

JANUARY **28-30**

American Rental Association – The Rental Show Orlando, FL

FEBRUARY **10-12**

ConEx Las Vegas, NV MARCH **10-14**



MANUFACTURING'S FUTURE

ALL'S FAIR IN LOVE AND TOURS





Our community workforce is something Ledwell strives to inspire and build confidence in. That's why we've kicked it up a notch with our community's schools. During the last year, we traveled throughout the Ark-La-Tex area to attend local school career fairs. We've enjoyed educating students about one of the many vocational career opportunities that are available in the area.

We also increased tours of our plant for middle and high school students to explore the possibilities of manufacturing. Sometimes knowing your options is everything. These tours and fairs are opening minds to the idea of manufacturing as a career and the many skill sets within it that are needed. We want to help the next generation discover their love of manufacturing! To schedule your next school field trip with Ledwell, email sales@ledwell.com to request a tour.

INNOVATION

WE HAVE LOTS TO TELL YOU A-BOT!

In the industrial world, a big word is efficiency - especially when it comes to manufacturing. One needs to be able to get parts, pieces, and products out fast and accurately. People are and will always be the key, but sometimes they need a little help to keep up with customer demands. That's why Ledwell would like to introduce you to a new addition to our team - our Computer Numerical Controlled (CNC) Robotic Welder.





Our Robotic Welder is currently being used to produce over 30 types of parts – for example, our hydraulic cylinders. We've decreased the time it takes to weld together a cylinder in half due to this innovation. The robot program knowledge is growing and soon will handle the output of our most highly produced parts. This machine can move roughly three to four times faster than the average person with the accuracy and precision Ledwell requires. Where it might take a person 20 minutes to weld a part, it would take the robot five.

The operator has two options in controlling this machine. They can either control it Offline, meaning they present a 3D model and provide commands, or they can teach the machine and guide its every movement. Either way, the Robotic Welder is non-stop. The continuous movement is really what gives the machine an extra edge and makes it cool to watch!

Follow us on social media and you might see it in action.





EMPLOYEE SPOTLIGHT

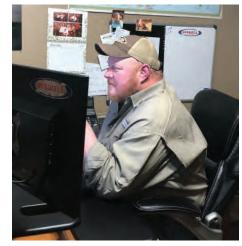


For almost a decade, Mica Morse has been a part of the Ledwell Sales Team. He has covered several regions across the United States and Canada over the years and currently supports many national accounts. He delivers solutions to opportunities customers present daily. Mica says the most important lessons he's learned from working at Ledwell

are providing good customer service and working with a sense of urgency. Every call he receives is important to him, and he implements a process to get requests done quickly.

His main goal is to help customers make money. Mica has been able to achieve that time and time again. "Watching and helping several of my customers start small and grow into sizable companies has been amazing," he said. His responsiveness and loyalty have really helped him and his customers achieve their goals over the last nine years.

When Mica isn't helping customers, he is teaching his family the joys of hunting, fishing and playing sports. He and his wife have three children, two girls and a boy. Thank you, Mica for your dedication and support to Ledwell!









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Not just well made, **LEDWELL MADE**.

